

ABA TECHSHOW[®] 2 0 0 4

PRESENTED BY THE



LAW PRACTICE MANAGEMENT SECTION

MARKETING • MANAGEMENT • TECHNOLOGY • FINANCE

Eleven Exciting Tracks

Litigation

E-Discovery

Wireless

Security



Artificial Intelligence

General, Solo and Small Firm

Strategies

E-Mail Management

Advanced IT



Tools and Tips

Real Property, Probate & Trust

Co-sponsored by the ABA Section of RPPT

Special Feature

TECHSHOW Training Institute

Official Program Guide

The World's Premier
Legal Technology
Conference & Expo

March 25-27, 2004

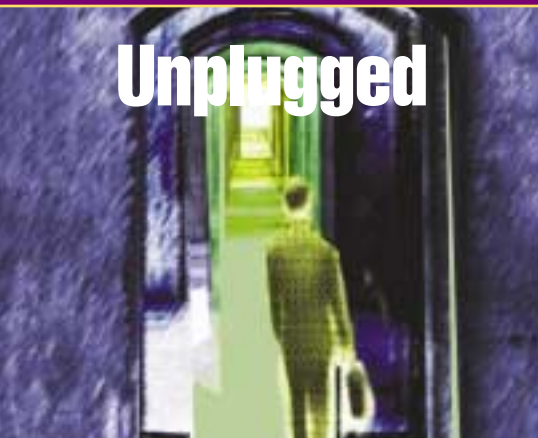
Sheraton Chicago Hotel
& Towers, Chicago, Illinois

www.techshow.com

Unplugged

Wired

Wireless



Software Tech

Registration Fees

Full program registration fees include interactive CD-ROM, lunch on Thursday and Friday, coffee breaks and continental breakfast all three days, admission to all sessions and workshops, and entrance to the Exhibit Hall on March 25 and 26.

Registration

On March 25 and 26 the Registration Desk will be located outside the entrance to the Exhibit Hall on Level I of the Sheraton Chicago Hotel – two levels below the lobby. On March 27, you can register on the Ballroom Level, one flight above the Hotel Lobby.

Your badge, conference materials, lunch tickets and other important information will be available during the following hours:

Wednesday, March 24	4:00 pm – 7:00 pm
Thursday, March 25	7:00 am – 6:30 pm
Friday, March 26	8:00 am – 5:00 pm
Saturday, March 27	8:30 am – noon

Meeting Room Locations

All conference sessions will be held on the Ballroom Level (4th Floor) and all product showcases will be held on the Meeting Room Level (2nd Floor) of the Sheraton Chicago Hotel. Please see page 32 for a hotel map.



Cyber Café

LexisNexis™ Located in the rear of the Exhibit Hall, the Cyber Café, sponsored by LexisNexis, provides computers to help attendees stay in touch with their office and keep up to date on the latest developments.

CLE Credit

MCLE Accreditation has been requested for this program from every state (including California and Pennsylvania) with mandatory continuing legal education (MCLE) requirements for lawyers. Please be aware that each state has its own rules and regulations, including its definition of 'CLE.' Attorneys seeking to obtain MCLE credit in Pennsylvania are required to pay state accreditation fees directly to the Pennsylvania CLE Board (PACLE). Certificates of attendance will be available at the conclusion of the program for both attendees and speakers. Call (312) 988-6217 for questions pertaining to the number of credit hours granted by each state.

Lunch

Lunch is available on the exhibit hall level on Thursday and Friday as part of your conference registration fee. In order to attend lunch, you must have a ticket. Tickets are provided to conference attendees when checking in at the registration desk. Attendees are on their own for lunch on Saturday.

Refreshment breaks will be held in the Exhibit Hall on Thursday and Friday from 9:30am – 10:30am and 3:15pm – 4:15pm. Refreshment breaks will be held on the Ballroom Promenade (level 4) on Saturday.

Audio Cassettes and CD Audio

Content Management Corporation will make available professionally recorded audio cassettes and CDs of all the conference sessions.

To order recordings during the conference, stop by the Content Management Corporation booth #321 in the Exhibit Hall.

Please place your orders early to allow ample production time.

ABA TECHSHOW ProCDings™ CD-ROM

Complimentary with your conference registration is the ABA TECHSHOW 2004 ProCDings CD-ROM, which contains all of the speaker materials including papers and slides. This complimentary Web-enabled CD-ROM is produced by Content Management Corporation and will be handed to conference attendees when they check in at registration.

If you wish to purchase additional copies of the CD-ROM, please visit the Content Management Corporation booth, #321 in the Exhibit Hall.

After the conference, audio cassettes and CD-ROMs can be purchased by contacting Content Management at:

Telephone: (800) 747-8069

Fax: (818) 957-0876

E-mail: craigm@cmcgc.com

ABA TECHSHOW 2004 will feature a secure WiFi cloud throughout the Ballroom Level, sponsored by Echelon Systems (www.echelonsystems.com). Attendees with wireless network cards will have wireless Internet access for the duration of the conference. Echelon Systems will also offer on-site assistance and the opportunity to purchase WiFi equipment at their table located on the Ballroom Promenade, Level 4 of the hotel.

Book Discounts:

ABA TECHSHOW Attendees SAVE BIG on ABA Law Practice Management Section Publications!

Back by Popular Demand—Book Bucks for Attendees!

All fully registered ABA Techshow attendees will receive \$20 in valuable Book Bucks! Redeem your Book Bucks when you visit the ABA Law Practice Management Section's exhibit in booth 204, featuring the latest in legal management and technology books.

TECHSHOW Training Institute (TI):

Highly qualified trainers and faculty train participants on various software and products highlighted at ABA TECHSHOW. Free admission to all registered attendees. TI presenters include Amicus Attorney, Summation, CaseSoft, Time Matters, Billing Matters, and LexisNexis.

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LAW PRACTICE MANAGEMENT SECTION

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Juris

Thursday, March 25

Time/Track	General, Solo & Small Firm	E-Discovery Sponsored by LexisNexis	Advanced IT
8:00-8:20	Welcome to TECHSHOW — Ballroom 5		
8:30-9:30	GP GP.01: The Top Ten Legal Technologies - Are You Using Them?	ED ED.01: <i>Zubulake</i> and Beyond: A Judicial Perspective on E-Discovery	IT IT.01: SANs, NAS and Other High-end Networking & Storage Solutions
9:30-10:30	Exhibit Hall Break		
10:30-12:00	GP GP.02: Practice Management Face-Off: Time Matters vs. Amicus Attorney	ED ED.02: Electronic Discovery Toolkit	IT IT.02: Remote Access: Panacea or Pandora's Box?
12:00-1:00	Lunch—In Exhibit Hall		
1:00-2:00	GP GP.03: The Lawyer's Guide to Adobe Acrobat	ED ED.03: Computer Forensics: A Primer for Lawyers	IT IT.03: Backups: Floods, Fires and Firebombs
2:15-3:15	GP GP.04: Taking it On the Road - Telecommunications, Hand-held, Wireless and Remote Computing	ED ED.04: Managing Electronic Evidence	IT IT.04: License Compliance: "Whatcha Gonna Do When They Come For You?"
3:15-4:15	Exhibit Hall Break		
4:15-5:30	Keynote: Visions of the Future — Lou Andreozzi and Mike Wilens		

Friday, March 26

Time/Track	General, Solo & Small Firm	Litigation	Wireless
8:30-9:30	GP GP.05: Using the Rest of Your Office Suite	LT LT.01: Technology Staffing for Your Litigation Department	WI WI.01: Wireless Technology: The Primer
9:30-10:30	Exhibit Hall Break		
10:30-12:00	GP GP.06: 60 Tips in 90 Minutes	LT LT.02: Strategic Trial Graphics and Their Evidentiary Challenges	WI WI.02: Giving Birth to a Wireless Environment
12:00-1:00	Lunch—In Exhibit Hall		
1:00-2:00	GP GP.07: Billing and Accounting Solutions for Solos and Small Firms	LT LT.03: Using Technology to Evaluate and Settle Cases	WI WI.03: Wireless Security: Wardriving, Warchalking and Other Wireless Woes
2:15-3:15	GP GP.08: Advanced Word Processing Techniques	LT LT.04: Craig Ball on PowerPoint	WI WI.04: Wireless: Where No One Has Gone Before
3:15-4:15	Exhibit Hall Break		
4:15-5:15	PL Plenary: 60 Sites in 60 Minutes		

Saturday, March 27

Time/Track	General, Solo & Small Firm	E-mail Management	Security
9:00-10:15	GP GP.09: Ethical Computer Practices - How NOT to Commit Malpractice	EM EM.01: Canning Spam and E-mail Triage	SE SE.01: Is Your Back Door Open? Filtering, Firewalls, and Authentication Schemes
10:30-12:00	GP GP.10: Document Assembly 2004	EM EM.02: E-mail Ethics: The New PGP, Encryption & Digital Signatures	SE SE.02: The Mobile Security Sieve
12:00-1:00	Lunch Break		

TECHSHOW Training Institute

1:00-2:30	TI TI.04: Time Matters	TI TI.02: Summation	TI TI.03: CaseSoft
2:45-4:15	TI TI.07: Billing Matters	TI TI.06: Summation	

RPPT	Co-sponsored by the ABA Section of RPPT	Strategies	Time/Track
			8:00-8:20
RP	RP.01: Electronic Estates: Virtual Trips to the Courthouse	ST ST.01: Creating a Technology Strategy In 2004	8:30-9:30
			9:30-10:30
RP	RP.02: The Electronic Transaction from A to Z - Tools for Doing the Deal Online	ST ST.02: Web Marketing That Works	10:30-12:00
			12:00-1:00
RP	RP.03: The Electronic Transaction from A to Z - Closing the Deal Without Leaving Your Office	ST ST.03: Real World Extranets	1:00-2:00
RP	RP.04: Bits and Bytes Meet GRITs and GRATs—Alphabetizing Estates by the Numbers	ST ST.04: Mac, Linux, Open Source: The Other Alternatives	2:15-3:15
			3:15-4:15
			4:15-5:30

All Ballrooms are located on Level 4

Breakfast, Ballroom Promenade, Level 4

Thursday:

- GP Ballroom 5
- ED Ballroom 6
- IT Ballroom 2
- RP Ballroom 3
- ST Ballroom 4
- Keynote: Ballroom 5

Tools and Tips	Strategies	Time/Track
TT	TT.01: My Favorite Gadgets	ST ST.05: Managing Clients' Technology Expectations
		8:30-9:30
		9:30-10:30
TT	TT.02: Mining the Net for Gold: Internet Research	ST ST.06: Performance Metrics and ROI Strategies
		10:30-12:00
		12:00-1:00
TT	TT.03: My Favorite Utilities	ST ST.07: Do It Yourself Knowledge Management
		1:00-2:00
TT	TT.04: Technology Bargains	ST ST.08: Alternatives for Effective Training
		2:15-3:15
		3:15-4:15
		4:15-5:15

Friday:

- GP Ballroom 5
- LT Ballroom 6
- WI Ballroom 2
- TT Ballroom 3
- ST Ballroom 4
- PL Ballroom 5

Artificial Intelligence	Strategies	Time/Track
AI	AI.01: AI In Practice - Are the Machines Gaining On Us?	ST ST.09: The Magic of the All-in-One Practice Management and Time/Billing Solutions
		9:00-10:15
AI	AI.02: Smart Software Tricks - Looking Under the Hood	ST ST.10: Essential Technology Skills for Lawyers
		10:30-12:00
		12:00-1:00
TI	TI.01: Amicus Attorney	TI TI.05: LexisNexis
		1:00-2:30
		2:45-4:15

Saturday:

- GP Ballroom 5
- EM Ballroom 4
- SE Ballroom 6
- AI Ballroom 2
- ST Ballroom 3

TECHSHOW
Training Institute
Ballrooms 2 - 6

ABA Section of Environment, Energy, and Resources
ABA Section of Family Law
ABA General Practice, Solo and Small Firm Section
ABA Government and Public Sector Lawyers Division
ABA Real Property, Probate and Trust Section
ABA Section of Science & Technology Law
ABA Young Lawyers Division
Alabama State Bar
Bar Association of Metropolitan St. Louis
Canadian Bar Association
Colorado Bar Association
Connecticut Bar Association
District of Columbia Bar
The Florida Bar
State Bar of Georgia
Hawaii State Bar Association
Illinois State Bar Association
Indiana State Bar Association

International Association for
Artificial Intelligence and Law
Law Practice Management Section
of the State Bar of Michigan
Maryland State Bar Association
Michigan State Bar Association
Minnesota State Bar Association
The Mississippi Bar
The Missouri Bar
Nashville Bar Association
Nebraska State Bar Association
New Jersey State Bar Association
Oklahoma Bar Association
Ontario Bar Association
Oregon State Bar Professional Liability Fund
South Carolina Bar
Utah State Bar
Washington State Bar Association

Legal Files

The **ABA Law Practice Management Section** would like to thank this year's **ABA TECHSHOW** sponsors.

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Bronze Sponsors



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Track Sponsors

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ABA Section of Real Property, Probate and Trust Law (RPPT) – RPPT Track

TECHSHOW Training Institute Participants

Amicus Attorney
Billing Matters

CaseSoft
LexisNexis

Summation
Time Matters



ABA Section of Real Property, Probate and Trust Law

Special thanks to the ABA Section of Real Property, Probate and Trust Law (RPPT) for co-sponsoring the Real Property, Probate and Trust track at ABA TECHSHOW 2004. LPM's partnership with RPPT allows us to

present an entire track of programs focused on how lawyers can use technology in their transaction and estate practices. We appreciate RPPT's sponsorship, which adds a new dimension to ABA TECHSHOW.

Track Legend:

- GP** Ballroom 5
ED Ballroom 6, Sponsored by



- IT** Ballroom 2
RP Ballroom 3
ST Ballroom 4
PL Ballroom 5

7:30 – 8:00
Breakfast, Ballroom Promenade, Level 4

8:00 – 8:20
Welcome to TECHSHOW
Bruce Olson, ABA TECHSHOW Chair
Ballroom 5

8:30 – 9:30

GP GP.01: The Top Ten Legal Technologies - Are You Using Them?

Ellen Freedman, Reid Trautz

Come to this opening session to see if you are familiar with the available legal technology options, and whether you are using the technology you have in the most effective way. Legal technology is essential for communicating with and serving clients, and for successfully running and managing your practice. It can also help you avoid malpractice claims. Running on a continuum from most basic to most advanced, this session will review the top 10 technologies that are essential for your practice. It will also help you determine what other TECHSHOW sessions will be most useful to you.

Ballroom 5

ED ED.01: Zubulake And Beyond: A Judicial Perspective On E-Discovery

Michael Arkfeld,
Honorable James C. Francis IV

Electronic discovery has arrived, and so have a whole range of new and complicated issues. E-discovery can involve tremendous costs, and it can be used as a tactical battering ram. The courts are just starting to wrangle with these problems in earnest. Learn from leading jurists who are charting the course in

this field. Find out how the early pioneers on the bench are balancing the utility of electronic discovery with its potential for abuse, and how they think the rules need to be adjusted to catch up with the digital era.

Ballroom 6

IT IT.01: SANs, NAS and Other High-end Networking & Storage Solutions

John Simek, Gabe Luchetta

Do you know the difference between SANs and NAS, or what the hype is about layer 3 switching and GigE? Do you know all the layers of the OSI model and what they mean to your firm? Should you just add disk drives to the computers/servers in your firm or should you move to the latest and greatest in networked disk drives? Networking for law firms has become increasingly complex and today's environments require extremely fast data access and large amounts of storage space. Come and explore the ins and outs of high-speed access and mega storage.

Ballroom 2

RP RP.01: Electronic Estates: Virtual Trips to the Courthouse

James Creamer, Donna Killoughey

Explore the current state of electronic filing in probate and surrogate courts. Learn about the special issues that are presented by e-filing when the original wills, trusts and other documents are not in an electronic format that permits them to be proved-up as valid originals under current state and federal law. This program will also cover e-wills, e-trusts and related health care documents in light of UCITA and related state and federal legislation. Special focus will be given to the experience in Colorado, which two years ago became the first state in the nation to permit e-filing in every one of its trial courts.

Ballroom 3

ST ST.01: Creating a Technology Strategy for 2004

Dennis Kennedy, Michael Kraft

What is the current state of your firm's technology infrastructure? Is it adequate? Where would you like to take it to meet your future needs? This session will help you devise a strategy to identify the key legal technology developments and issues that are new for 2004. Then you will learn how to conduct appropriate research, identify available options, set priorities, and create a technology development plan that will help you address your most important needs.

Ballroom 4

9:30 – 10:30
Break to Visit the Exhibit Hall

10:30 – 12:00

GP GP.02: Practice Management Face-Off: Time Matters vs. Amicus Attorney

Wells Anderson, David Bilinsky,
Dan Pinnington

Practice management software goes far beyond its case management roots: it is now the killer software application. Take control of your time and practice with this powerful tool. Practice management software helps you better serve and communicate with your clients, and complete all tasks necessary to handle legal matters and manage a law office. It can also help you avoid malpractice claims. See a side by side comparison of two of the more widely used case management products handling four common tasks. Regardless of which practice management product you ultimately use, this session will demonstrate why you can't afford not to use it.

Ballroom 5

ED ED.02: Electronic Discovery Toolkit

Sharon Nelson, Todd Miller

This program will move beyond all the chatter about e-discovery, and will provide you with the actual tools you need to do it. Take home checklists, sample pleadings, database templates, communication forms, and very practical advice. Learn how to respond to e-discovery requests, and how to stay out of trouble. We will also show you how to get the electronic information you need, and what to do with it once you have it.

Ballroom 6

IT IT.02: Remote Access - Panacea or Pandora's Box?

Bill Coplin, Jeff Beard

How can you access your firm's data from any point on the globe? What are the practical ways to gain access to your files? Are there special concerns when using a remote control technology or when outsourcing your data access needs? What is a VPN anyway? Learn about the current limitations, capabilities and costs of dial-up, cable modem, DSL, satellite, cellular and direct circuits. Costs, headaches, and practical implementation strategies will all be discussed.

Ballroom 2

RP RP.02: The Electronic Transaction from A to Z - Tools for Doing the Deal Online**Nancy Grekin, Gerald Hoenig, George Meyer**

With e-mail you can put anything authored by one attorney on another attorney's desk instantly. The revised document can be returned by e-mail. What's next on the horizon? Soon you'll be using deal rooms and extranets to negotiate and to collaborate on the preparation of transactional documents. Are you still spending your days marking up the last document you used in a similar deal with a pencil, looking for the letter from last week that contains critical information, or feeding paper into a fax machine? Find out how you can use document assembly to streamline document production, how to send and receive a fax without ever producing a piece of paper, and how to use document preparation and management technologies to make your transaction as paperless as possible.

Ballroom 3**ST ST.02: Web Marketing That Works****Larry Bodine, Rick Klau, Ernest Svenson**

Does your current web site really generate any business? What do you know about newer techniques like blogs, webinars and streaming videos? Do you even know how to build a successful e-mail newsletter? This session will offer candid assessments of today's web marketing techniques, and practical tips and techniques to implement marketing efforts that are guaranteed to produce great results.

Ballroom 4**12:00 – 1:00****Lunch on Exhibit Hall Level****1:00 – 2:00****GP GP.03: The Lawyer's Guide To Adobe Acrobat****David Masters**

How many times a week does someone in your office ask, "Has anyone seen the Smith file?" For many, reducing paper headaches is a top priority. Come to this session to hear how Adobe Acrobat can actually put your file folders on a diet and help you move to an office with much less paper. This session will feature a lawyer that has actually done it, and include loads of practical tips on what he did to get there.

Ballroom 5**ED ED.03: Computer Forensics: A Primer For Lawyers****John Simek, Craig Ball**

Do you have a hard time telling the difference between RAM and ROM? Do you blissfully assume that the delete key actually deletes something? Computer illiteracy is no longer an option, not when so much information these days is buried in ones and zeros. This program will show you where that information is and how to get at it. We will also tell you what you can do yourself, and how you can use consultants to dig even deeper. And we'll do it in language we can all understand.

Ballroom 6**IT IT.03: Backups: Floods, Fires and Firebombs****Bill Coplin, Lenny Nuara**

In the end, law firm technology is all about the data. Is your data safe? How much sympathy will you get from a judge or your client if your system crashes the day before trial? How many hours or days can your firm afford to be out of business if the data isn't accessible? The ratio of back up cost methodology to recovery time is a bright line. Learn today's practical options for backing up your data and getting back in business quickly. Small, medium and large-scale solutions will be discussed.

Ballroom 2**RP RP.03: The Electronic Transaction from A to Z - Closing the Deal Without Leaving Your Office****Nancy Grekin, Gerald Hoenig, George Meyer**

Tired of getting on airplanes to close deals? Online electronic closings are now being done in many locales. Learn about the electronic signatures acts, how to obtain an electronic signature and how they are validated. Discover the advanced features of Adobe Acrobat which facilitate the creation of electronic closing binders and electronic signatures.

Ballroom 3**ST ST.03: Real World Extranets****John Alber, Rick Klau**

You've heard about the concept of extranets for several years. This session addresses the nuts-and-bolts of creating and maintaining successful extranets based on real world examples. From software choices, to design strategies, to choosing features clients want, this ses-

sion will give you the hands-on, practical advice you need to make your extranet projects work.

Ballroom 4**2:15 – 3:15****GP GP.04: Taking it On the Road - Telecommunications, Hand-held, Wireless And Remote Computing****Toby Brown, Jeff Allen**

With telecommunications, handheld, wireless and remote computing you can now work anywhere, anytime. Come to this session to learn what you need to do to take your office with you. Get loads of practical tricks and tips from seasoned road warriors. Find out what you need in your on-the-road technology first aid kit. Now you won't ever leave the office without it!

Ballroom 5**ED ED.04: Managing Electronic Evidence****Michael Arkfeld, Peter Bensingner**

Gathering the electronic information you need is only part of the problem. Figuring out what to do with it once you have it is at least as challenging. We'll show you how to tame the beast. This program will demonstrate the latest tools for organizing and understanding electronic information. We'll tell you about mistakes to avoid, and solutions that are tried and true. We'll also talk about how to get the most out of your digital evidence in the courtroom.

Ballroom 6**IT IT.04: License Compliance: "Whatcha Gonna Do When They Come For You?"****Dennis Kennedy, Lenny Nuara**

Microsoft's licensing options are always difficult to understand, and software license terms and conditions can vary from single user to enterprise-wide installations. Ignorance may result in the dreaded visit by the Business Software Alliance, and payment of astronomical penalties for non-compliance. This is true even as a result of inadvertent use of unlicensed software. Learn about the options to find out what's installed on your firm's computers; how to monitor and control unwanted software installations by employees; and the costs, risks, and best practices in managing this important part of your firm's technology program.

Ballroom 2

RP RP.04: Bits And Bytes Meet GRITs And GRATs — Alphabetizing Estates By The Numbers

Roger Shumaker, Amy Mendelsohn

Long hand calculations of potential estate taxes and tax avoidance planning is a thing of the past. New software helps you easily determine how to effectively preserve assets and meet the distribution goals of the grantor. Learn how to accurately calculate estate planning alternatives, and then demonstrate the options to your clients with graphics. Once the choice is made, learn how to quickly and economically generate the plan documents, significantly reducing your document production time.

Ballroom 3

ST ST.04: Mac, Linux, Open Source: The Other Alternatives

Erik Heels, Ernest Svenson

A small but enthusiastic number of lawyers have been moving away from the world of Windows and Microsoft Office inhabited by most law firms. Have you considered joining them? This session considers the various alternatives, the practical issues involved in making the move, and how to get the help and support you need if you make the change.

Ballroom 4

3:15 – 4:15

Break to Visit Exhibit Hall

Thanks to Echelon for the Wireless Cloud



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Fax: 905-879-0780
rstefano@echelonsystems.com
www.echelonsystems.com
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Echelon Systems has five core business areas with varied services offerings within each area. The consultants in this practice employ tools and methodologies developed through more than twelve years of consulting experience. Further, we are committed to participation in industry and professional organizations to ensure that Echelon provides our clients with the most current information on commercial initiatives and trends.

Product Showcases All Are Welcome

3:15 – 4:15

Synthetix™ Linguistic Pattern-Matching Searching – A Whole New Way to Litigate

Synthetix linguistic-pattern matching searches quickly locate documents and electronic discovery that have similar linguistic patterns. In this informative one-hour session, you'll learn how Synthetix – which has been integrated into Concordance® and iCONNECT™ and can also be used with other standard litigation support and document management systems – can be used offensively or defensively to:

- Check the consistency of redactions for potential privilege waivers
- Audit electronic productions to identify potential spoliation situations
- Locate correspondence trails and find earlier drafts or versions of documents
- Perform consistent issue coding
- Confirm or rebut key documents and locate the best versions of trial exhibits
- Test best case or worst case scenarios

Missouri Room (level 2)

Image Capture Engineering, Inc

Image Capture Engineering, Inc (ICE) is excited to showcase Storm, the new standard in image viewers. Storm offers easy access to images, coded data and full-text. Surpassing all expectations of any free viewer, Storm provides color-coded image highlighting, adding review notes, flagging, database field and full-text searching, combined database and full-text queries, searching across multiple image volumes, and synchronization of notes and flags to popular litigation support databases. See how Storm raises the bar in free image viewers!

Mississippi Room (level 2)

IXIO Demonstrates Knowledge Management at the Point of Practice

Finally, there's legal technology for the rest of us: a simple but powerful tool, that puts the knowledge assets of your firm to work – without expensive IT infrastructure or up-front training investments.

You've probably heard the chatter about IXIO, now see the real thing: Q.SHIFT – in action. Q.SHIFT can help firms cut costs, grown margins, and improve client satisfaction by applying knowledge manage-

ment to all types of document development.

Attend this session to see for yourself how you can have "Practice – on demand" without software, across proven web services, with the comfort and reliability of the tools you already use to produce your work today. Learn how small to mid-size firms can now leverage the same capabilities typically restricted to the largest firms.

Selected attendees who complete this session will receive IXIO's new practice management tool, unconditionally FREE for one year. It's time to Q.SHIFT how you practice law.

Ohio Room (level 2)

4:15 – 5:30

PL PL.01 Keynote Address: Visions of the Future

Lou Andreozzi, Mike Wilens

Our keynote address at the end of the first day of TECHSHOW features Lou Andreozzi, President and Chief Executive Officer of LexisNexis North American Legal Markets, and Mike Wilens, President of West, in a joint presentation in which they will share their respective visions of the future role of legal technology in our day to day practices. Afterward, join Mr. Wilens and Mr. Andreozzi at the cocktail reception hosted on the show floor in the Exhibit Hall, and take advantage of this unique opportunity to share your questions and comments with these highly influential leaders in the world of legal technology.

Ballroom 5

5:30 – 6:30

The ABA Law Practice Management Section invites you to enjoy a cocktail reception in the exhibit hall.

CompuLaw

Track Legend:

- GP** Ballroom 5
- LT** Ballroom 6
- WI** Ballroom 2
- TT** Ballroom 4
- ST** Ballroom 3
- PL** Ballroom 5

8:00 – 8:30

Breakfast, Ballroom Promenade, Level 4

8:30 – 9:30

GP GP.05: Using the Rest of Your Office Suite

Ellen Freedman, Donna Payne

The word processor wars have wound down, and most firms have settled on a specific product, but what about the other parts of your office suite? Learn about doing more with spreadsheets, presentation software, relational databases and other tools contained in the standard suite. Top presenters will demonstrate how much more you can do with the technology you already have.

Ballroom 5

LT LT.01: Technology Staffing For Your Litigation Department

Todd Miller, Tom O'Connor

Using technology effectively is more than just having the right hardware and the right software. You also need the right people. Our panel will include lawyers and technology managers. They'll share with you innovative ideas for using your staff – both within and outside of the IT department – to get the most out of your technology investment. They'll also offer their insights on the best ways to bridge the cultural gap between lawyers and technologists.

Ballroom 6

WI WI.01: Wireless Technology: The Primer

Lamont Burwell, Ross Kodner

You've heard about it, seen your peers do it, but still haven't dipped your toe in the water. Confused by the alphabet soup of 802a, 802b, 802i, 802g . . . ? What are the practical realities of moving to wireless, and what factors should you consider in making your decision to make the leap? Learn about the fundamentals of wireless networks, how they work, and their key risks and benefits.

Ballroom 2

TT TT.01: My Favorite Gadgets

Jeff Allen, Brett Burney, Bruce Dörner

Lets face it, everyone loves gadgets. Come to this session to hear acclaimed gadget junkies share the latest and best in gadgets, toys and treasures for practicing law (and for fun, too). Find out how these little marvels can save you time and headaches.

Ballroom 4

ST ST.05: Managing Clients' Technology Expectations

Jeffrey Beard, Adriana Linares

Nearly every client today expects a level of technological aptitude from law firms that often bears little similarity to reality. What are the best ways to establish solid working relationships based on technology compatibility, common platforms and reasonable expectations? The time you spend addressing this issue on the front end will help you avoid many of the common frustrations clients have with their lawyers and law firms, may prevent the unexpected loss of a client, and even avoid disciplinary complaints and malpractice claims.

Ballroom 3

9:30 – 10:30

Break to Visit the Exhibit Hall

10:30 – 12:00

GP GP.06: 60 Tips In 90 Minutes

Brett Burney, Natalie Thornwell, Dan Pinnington, Tom O'Connor

They don't come more helpful than this: 60 of the most useful and practical technology tips in one session. Our veteran panel of experienced tipsters will have many new ideas and hot tips to share with you. This fast-paced session will cover everything from gadgets to software, marketing, Web resources, attorney/client communications and relationships, and other helpful tricks and tips for leveraging technology in your practice.

Ballroom 5

LT LT.02: Strategic Trial Graphics and Their Evidentiary Challenges

Tim Piganelli, Fred Galves

Graphics and animation design tools and techniques for computerized trial presentations are becoming more elaborate and more complex as advances in technology reduce their cost and increase their availability to trial teams at all levels. Despite the change in technology, graphics must still meet the rules of evidence to be admissible. Learn how to use these tools and techniques to develop whiz-bang graphics that will survive possible objections from opposing counsel and the court.

Ballroom 6

WI WI.02: Giving Birth to a Wireless Environment

Rocky Stefano, Byron "Bo" Genner

From prenatal care to labor pains to postpartum stresses, this session offers everything you need to know on a step-by-step basis about planning, installing and maintaining a wireless environment in your firm. This session will serve as a beginning to intermediate guide to costs, general security issues, coverage areas, speed and likely complications.

Ballroom 2

TT TT.02: Mining The Net For Gold - Internet Research

Carole Levitt, Tom Mighell, Mark Rosch

Lawyers in all practice areas must know how to use electronic research products and online research tools. The difficult issue is determining what the best option is for your particular firm. Should you be online or use CDs? The free Internet is great, but what can be gained by paying for enhanced options? This session will review the available research products and Web resources that you need to know, and provide helpful, practical lessons on how to best exploit them.

Ballroom 4

ST ST.06: Performance Metrics and ROI Strategies

John Alber, David Bilinsky, Michael Kraft

If you can't measure it, how do you know that it works? Throwing money at technology is a fool's game. This session will help you determine the costs and benefits of projects, assess their success or failure, and adopt approaches that will give you greater control of your technology budget. Learn how to determine when to buy, when to bail, and when top down management is needed to ensure successful implementation of your technology initiatives.

Ballroom 3

12:00 – 1:00

Lunch on Exhibit Hall Level

1:00 – 2:00

GP GP.07: Billing and Accounting Solutions for Solos and Small Firms

Wells Anderson, Arita Sims

Finances, technology and the practice of law are all interrelated. Do you know who your most profitable lawyers and clients are? What essential financial information can your accounting system give you, and how can it help you get paid for the work you do? This session will provide some technological answers and practical advice on the features and power of billing and accounting solutions.

Ballroom 5

LT LT.03: Using Technology To Evaluate and Settle Cases**Peter Bensinger, Todd Miller**

Our clients expect us to be as good at settling cases as we are at trying them. The process of evaluating and resolving cases is a refined skill. Technology can help in a big way. This program will teach you about the latest resources available to understand the value of your case, from risk evaluation and damages analysis to online mock juries and focus groups. We will also tell you about new technology to negotiate and structure a reasonable settlement with the other side.

Ballroom 6**WI WI.03: Wireless Security - Wardriving, Warchalking and Other Wireless Woes****Jeff Flax, Joe Kashi**

This session takes a more in-depth look at the security issues that beset wireless networks, including some new activities like wardriving and warchalking that are recent additions to the legal technology lexicon. Low cost security solutions will be considered, and you will learn about many of the available resources to keep on top of this ever-changing topic.

Ballroom 2**TT TT.03: My Favorite Utilities****Jim Calloway, Courtney Kennaday**

Unfortunately, Windows and many other applications don't do everything we want right out of the box. Fortunately, imaginative programmers have created a variety of utility programs to address these problems and shortcomings in just about every available piece of software. Come to this session to find out about freeware or low cost utilities that can help you accomplish more with the software you already own.

Ballroom 4**ST ST.07: Do It Yourself Knowledge Management****Andrew Adkins, Gretta Rusanow**

You don't have to spend half a million dollars on hardware and software for a sophisticated knowledge management project that no one in the firm understands or uses. Learn how to use the tools you already have to implement "knowledge management" approaches that will provide ready access to existing information that can be reused and repurposed at a very reasonable cost.

Ballroom 3**2:15 - 3:15****GP GP.08: Advanced Word Processing Techniques****Donna Payne, Storm Evans**

From document management to document assembly, learn how you can more effectively and efficiently crank out legal widgets A/K/A documents. Compose and reuse documents faster using boilerplate paragraphs, macros, paragraph numbering, automatic formatting and other powerful features. Boost your marketing efforts by merging information from your practice management programs into mass mailings. You can do much more with what you already have, and it doesn't cost you a dime!

Ballroom 5**LT LT.04: Craig Ball on PowerPoint****Craig Ball**

If you haven't seen Craig Ball talk about PowerPoint before, you're in for a real treat, and if you've previously heard Craig share his ideas about PowerPoint, come see what new tricks he has up his sleeve. Few lawyers have mastered the art of using PowerPoint in their practice as well as Craig. He will show you simple but powerful techniques that anyone can use to enhance their courtroom presentations. Bring your laptop so you can follow Craig's step-by-step instructions for creating graphics and animations that even the professionals will envy.

Ballroom 6**WI WI.04: Wireless: Where No One Has Gone Before****Rocky Stefano, Ray Gilbert**

Wireless is out of its infancy, but not much more than a toddler. Explore the near term future of wireless and learn when developments are expected to reach the market in a form practicable for law firm implementation. Take advantage of the caveats that will be offered to avoid being on the bleeding edge rather than the leading edge. Finally, take a futuristic look at the boundless horizons of wireless and the new worlds this technology will open in the practice of law.

Ballroom 2**TT TT.04: Technology Bargains****Bruce Dorner, Reba Nance**

Big bucks are not always available to solo and small firm practitioners, but technology is nevertheless essential for them to compete and provide quality legal services. Learn how you can cut corners and find deals that will still give you the technology resources you need to compete effectively without breaking the bank.

Ballroom 4**ST ST.08: Alternatives For Effective Training****Adriana Linares, Blair Janis**

Everybody acknowledges the importance of training, but few are happy with the results. Lawyers can be led to training sessions (sometimes), but it is still unclear whether they can be made to learn. Experienced legal technology trainers will share their insights on what can be done to implement successful training programs for law firms, and in particular lawyers, with great results.

Ballroom 3**3:15 - 4:15****Break to Visit Exhibit Hall****Product Showcase****3:15 - 4:15****IXIO Demonstrates Knowledge Management at the Point of Practice**

(Please see page 12 for description)

Missouri Room (level 2)**4:15 - 5:15****PL PL.02: Plenary Session: 60 Sites in 60 Minutes****Jim Calloway, Jeff Flax, Robert Ambrogio**

This perennial TECHSHOW favorite offers a fast-paced survey of the breadth of web offerings available for lawyers. Some sites are chosen for their utility, some to demonstrate particular technical approaches, and some to entertain. This session has something for everyone, and no one will leave without a web link or two they will start using as soon as they get back to the office.

Ballroom 5**5:00****Exhibit Hall Closes****(Exhibit Hall will not be open on Saturday.)****5:30 - 6:30****Special Session — So you want to be an ABA author?**

Stop by this informative session to learn about the publication process from acquisitions to development to production, and much more. Ask questions of some of the ABA's best-selling authors, *Law Practice* magazine and *Law Practice Today* Webzine editorial staff, as well as the LPM Publishing staff. LPM books and magazine articles focus on practice management topics such as law office technology, billing and financial issues, firm management and administration, career issues, and more. Find out how you, too, can be a published author!

Ohio Room (level 2)

Track Legend:

GP Ballroom 5

EM Ballroom 4

SE Ballroom 6

AI Ballroom 2

ST Ballroom 3

8:30 – 9:00

Breakfast, Ballroom Promenade, Level 4

9:00 – 10:15

GP GP.09: Ethical Computer Practices - How NOT to Commit Malpractice

Courtney Kennaday, Stephen Gallagher

Technology is an essential tool for providing legal services, but it can be a double-edged sword. While it offers lawyers opportunities to avoid malpractice claims and practice more profitably, it can also create additional risks of malpractice and disciplinary complaints. Come to this session to better understand how technology can help you avoid problems, and where it can cause you grief. As an added bonus, this session will provide legal ethics CLE credits.

Ballroom 5

EM EM.01: Canning Spam and E-mail Triage

Reba Nance, Sharon Nelson

Is managing your e-mail a constant headache? Is your e-mail inbox spilling over with spam? Is there a way to "can the spam?" Our experts will give you an in-depth look at the current grim statistics on spam, the laws which so far have failed to stop it, and some novel legal and technical approaches to contain it. This session will also present practical approaches to "e-mail triage" that will help you regain control of your inbox.

Ballroom 4

SE SE.01: Is Your Back Door Open? Filtering, Firewalls, and Authentication Schemes

Ben Sherwood, Lamont Burwell

What is a firewall? Do you really need one? Which one is right for you, and how do you configure it? What are the available options for securing your networks, both wired and wireless, and

your computers? Virus protection is a must, and it's now time to consider whether you need to move up one or two notches from what might have been acceptable in the past. Learn how to protect yourself from viruses, port scans and other intrusions in this comprehensive update on all that has recently transpired in the security field.

Ballroom 6

AI AI.01: AI in Practice: Are the Machines Gaining On Us?

Gretta Rusanow, Marc Lauritsen

"Expert systems," "neural nets," and other forms of artificial intelligence have long been talked about in the legal tech world, but practical examples of their use are hard to find. This session will showcase some impressive new applications that are field tested and actually running in the real world of practicing lawyers.

Ballroom 2

ST ST.09: The Magic of The All-in-One Practice Management and Time/Billing Solutions - STI Tabs; Time Matters/Billing Matters; ProLaw Ready

Andrew Adkins, Natalie Thornwell

The holy grail for solo and small firms has long been just one program that will handle practice management and time, billing, and accounting. Recent developments in integrated software suggest we are getting close to this goal. Learn exactly how close we are, and what the best choices are from experienced professionals with hands-on experience at implementing these applications.

Ballroom 3

10:30 – 12:00

GP GP.10: Document Assembly 2004

Ross Kodner, Storm Evans

Advanced document production tools and procedures will be showcased in this power-packed session. Don't miss learning how to easily draft complex documents with the push of a button. Get an update on the newest features in the latest stand-alone document assembly products, and the document generation features contained in other legal software products. Go back to the office with a number of implementation tips and tricks to create documents lickety-split!

Ballroom 5

EM EM.02: E-mail Ethics: The New PGP, Encryption & Digital Signatures

Tom Mighell, Stephen Gallagher

What is the current state of the art in e-mail ethics? Where do we stand on confidentiality issues? Should lawyers be moving to encryption and digital signatures? This session will inform you how malpractice insurance carriers and bar regulators treat these important issues, and teach you the steps to take to avoid unintentional or unanticipated lapses in ethics. As an added bonus, this session will provide legal ethics CLE credits.

Ballroom 4

SE SE.02: The Mobile Security Sieve

Ben Sherwood, Joe Kashi

All of us want to be more mobile. Laptops, PDAs, BlackBerries and cell phones are abundant; and convergent devices are expanding the range of effective options for working remotely. How much confidential information is contained in these wonderful gadgets and what sort of risks do they present? What should you do to keep your confidential information confidential if you forget your mobile technology at the airport security gate or have it stolen from your hotel room? Should you tell your laptop to "phone home" if it's away from its rightful owner? This session offers the road warrior a comprehensive guide to working remotely and securely.

Ballroom 6

AI AI.02: Smart Software Tricks - Looking Under the Hood

Marc Lauritsen, Lisa Colpoys

What makes an AI application different from conventional software? What techniques promise to help machines "think like a lawyer"? Come and learn from leading experts in the field of artificial intelligence as they talk about the cutting edge of legal knowledge technology and beyond.

Ballroom 2

ST ST.10: Essential Technology Skills for Lawyers

Toby Brown, Blair Janis, Reid Trautz

By now you are on day three of TECHSHOW and you are attempting to digest all you've heard and seen. You've heard many experts, seen many programs and learned about a variety of approaches in using legal technology.

You are now starting to doubt your own technological proficiency. Not to worry. No lawyer can learn and understand everything there is about technology and still have time to practice law full time. This session will address how you can effectively secure the baseline technology skills needed by today's busy practicing lawyer while still practicing law.

Ballroom 3

12:00 – 1:00
Lunch Break

New this Year

TECHSHOW
Training Institute

Highly qualified trainers and faculty instruct participants on various software and products highlighted at TECHSHOW. FREE admission to all registered attendees!

1:00 – 2:30

TI TI.01: Amicus Attorney
Learn How to Manage Your Practice and Improve Profitability with Amicus Attorney

Amicus Attorney product experts will be on hand to show you how to get the most out of Amicus Attorney. Explore the unique features and experience the benefits during this practical session. Learn how you can maximize your ROI with this leading practice management software.

Everyone welcome.

Ballroom 3

TI TI.02: Summation
Gain Command Over Your Evidence with Summation

Speakers: Bruce Olson, J. William (Bill) Speros, William T. (Bill) Kellermann, Jr.

Learn, in a hands-on environment, why Summation is the #1 Litigation Support software and how it gives you command over the evidence. Witness the benefits of integrating everything you need -- transcripts, documents, issues, and events -- in one easy-to-use program. See how easily you can:

- Search and organize the full range of evidentiary elements in a case;
- Drill down from a mass of information to the probative and relevant;
- Annotate single or multiple transcripts, even on-the-fly at the deposition;

- Manage electronic evidence and production sets in native file formats;
- Concurrently search multiple document sets and remote repositories;
- Reduce the paper-trail and gain instant access to documents;
- Create case, deposition, motion and trial outlines with the Case Organizer;
- Create case chronologies in the Chronology of Events database;
- And more...

Ballroom 5

TI TI.03: CaseSoft
CaseMap & TimeMap Strategies & Advanced Techniques:

Speaker: Robert L. Wiss

From the very first conversation with a client, attorneys and other trial team members are building knowledge about the dispute that led the individual or corporation to seek counsel. This presentation will focus on the use of technology to capture the trial teams thinking about the facts, documents, witnesses and issues in a case. Learn how software tools can be used to systematically organize, analyze and communicate vital case knowledge.

Ballroom 2

TI TI.04: Time Matters® 5.0 - The Ultimate Tips, Tricks, and Q&A Session.

Speaker: Tom Rowe

A rare opportunity to work with Tom Rowe, one of Time Matters' top Authorized Independent Consultants. Get real-world answers to your most important questions to maximize your use of Time Matters.

Ballroom 6

TI TI.05: LexisNexis
Demystifying Electronic Discovery

Speaker: Dan Goldwin of Applied Discovery Inc.

Most companies create and store the majority of their business documents electronically. The volume of electronic data generated by most companies presents issues unheard of in the paper world, and can affect the availability and accessibility of business records that are often a critical source of evidence in litigation. This program provides a framework for approaching electronic discovery in the same way litigators approached traditional discovery, while highlighting some issues unique to electronic documents.

- Mandatory disclosure rules as applied to electronic documents
- Duty to investigate and identify potential-

- ly relevant electronic documents
- Cost shifting considerations in electronic discovery
- Recommended agenda for discovery conference
- Sanctions for discovery misconduct related to electronic documents.

Course materials will include a comprehensive "Electronic Discovery Best Practices" white paper with an overview of current case law relevant to electronic discovery.

Ballroom 4

2:45 – 4:15

TI TI.06: Summation
Gain Command Over Your Evidence with Summation

Speakers: Bruce Olson, J. William (Bill) Speros, William T. (Bill) Kellermann, Jr.

Learn, in a hands-on environment, why Summation is the #1 Litigation Support software and how it gives you command over the evidence. Witness the benefits of integrating everything you need -- transcripts, documents, issues, and events -- in one easy-to-use program. See how easily you can:

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- Reduce the paper-trail and gain instant access to documents;
- Create case, deposition, motion and trial outlines with the Case Organizer;
- Create case chronologies in the Chronology of Events database;
- And more...

Ballroom 5

TI TI.07: Billing Matters™ 5.0 - Overview and Painless Transitions to Billing Matters.

Speaker: Loretta Ruppert

The reviewers love Billing Matters... come see why. Also included, how to move painlessly from Timeslips™ and other billing systems.

Ballroom 6

The Exhibit Hall is located in the River Exhibition Hall on Level I of the Sheraton Chicago Hotel & Towers.

Exhibit Hall hours:

Thursday, March 25, 2004

9:30 am – 6:30 pm

Friday, March 26, 2004

9:00 am – 5:00 pm

Exhibitors

We are fortunate to have nearly 90 companies represented in the Exhibit Hall displaying their products and services. The Conference would not be possible without the support of our Exhibitors. Please take time to visit these companies and learn what's new in legal technology.

Breaks will be held in the Exhibit Hall at the following scheduled times:

Thursday, March 25, 2004

9:30 am – 10:30 am

3:15 pm – 4:15 pm

Friday, March 26, 2004

9:30 am – 10:30 am

3:15 pm – 4:15 pm

Lunch

Lunch is available on the exhibit floor level on Thursday and Friday as part of your conference registration fee. To attend lunch, you must have a ticket. Tickets are provided to conference attendees when checking in at the registration desk. Non-conference attendees may also purchase lunch on the exhibit hall level.

Product Showcases

Several exhibitors will present workshops to demonstrate their products in a private setting. Please check the program schedule on pages 12 and 15 for times and specific information on each workshop. All are welcome.

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The ABA Law Practice Management Section (LPM) assists lawyers with the business of practicing law, providing education and resources in the core areas of marketing, management, technology and finance. LPM produces ABA TECHSHOW.

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- GhostFill Technologies Inc.

Document Distribution

- eCopy, Inc.

Document Management

- DATAssimilate Systems Inc
- DocuLex, Inc.
- Document Automation Developers
- Fujitsu Computer Products of America, Inc.
- ImageTag Inc.
- Lex Solutio Corporation
- Visioneer Inc.
- WORLDOX/World Software Corporation

E-discovery

- Image Capture Engineering, Inc.

Electronic Mail (E-Mail)

- NetCleanse

Forms/Generation Processing

- GhostFill Technologies Inc.

Groupware

- Synaptec Software, Inc.

Imaging Scanning

- Alestron Inc.
- Dataflight Software, Inc.
- DATAssimilate Systems Inc
- DocuLex, Inc.
- Document Automation Developers
- eCopy, Inc.
- Image Capture Engineering, Inc.
- ImageTag Inc.
- IPRO Tech
- Visioneer Inc.

Information Management

- Alestron Inc.
- CaseSoft
- Thomson Elite

Intellectual Property

- CompuLaw, LLC

Litigation Support

- Attenex Corporation
- CaseSoft
- Dataflight Software, Inc.
- DATAssimilate Systems Inc
- Daticon, Inc.
- DocuLex, Inc.
- Dolphin Search Inc
- iCONNECT, LLC
- Image Capture Engineering, Inc.
- IPRO Tech
- LexisNexis
- LiveNote, Inc.
- WORLDOX/World Software Corporation

On-Line Information Services

- West

Practice Management

- Legal Files Software, Inc.

Public Records - Litigation Tools

- West

Security Systems

- Alestron Inc.
- NetCleanse

Tax

- Fast-Tax

Time Entry/Tracking

- Amicus Attorney /Gavel & Gown Software Inc.

Timekeeping/Billing

- Alumni Computer Group/PC Law
- Juris, Inc.
- Omega
- RainMaker Software, Inc.
- TABS III/PracticeMaster
- Thomson Elite
- Time Matters Software

Trial Presentation

- CaseSoft

Trust & Estates

- Fast-Tax

Voice Recognition

- Crescendo Systems Corporation
- Speak To Type, Provided by Infracore Inc.

Word Processing

- Crescendo Systems Corporation

Services:**Application Service Provider (ASP)**

- Forensics Consulting Solutions
- Solutions in Software - CaseManagerpro
- Transcription Gear.Com

Books/Newspapers/Magazines

- Law Bulletin Publishing Company

Client Development

- FindLaw

Computer Forensics

- Forensics Consulting Solutions

Copy Services

- Driven Inc.
- IPRO Tech

Cost Recovery

- Equitrac Corporation
- eCopy, Inc.

Court Accounting Preparation

- Fast-Tax

Court Reporting

- LegalLink Chicago

Court Rules

- CompuLaw, LLC

E-Mail Management

- WORLDOX/World Software Corporation

Electronic Discovery

- Daticon, Inc.
- Driven Inc.
- Fios

Electronic Rile Review and Processing

- TechLaw, Inc.

Extranets

- FindLaw

Filing Systems

- ImageTag Inc.

Legal Research

- LexisNexis

Legal Research

- LexisNexis

Internet-Based Transcription/Legal Secretaries

- LawDocsXpress

Litigation Readiness Services

- Fios

Litigation Support

- Compulit
- Daticon, Inc.
- Dolphin Search Inc
- Driven Inc.
- Forensics Consulting Solutions
- iCONNECT, LLC
- LegalLink Chicago
- LegalMetric, LLC
- Lex Solutio Corporation
- LiveNote, Inc.
- Prism Innovative Resources
- Syngence LLC
- TechLaw, Inc.

Online CLE

- West

Online Content Provider

- NextClient

Online Information Services

- Accurint
- Law Bulletin Publishing Company
- LegalMetric, LLC
- LexisNexis
- Speak To Type, Provided by Infracore Inc.
- West

Online Transcription & Dictation Services

- Speak To Type, Provided by Infracore Inc.

Onshore Outsourcing/Legal Secretaries

- LawDocsXpress

Overnight Delivery

- United Parcel Service

Payroll Processing

- Paychex

Personnel

- LawDocsXpress

Recorded Sessions of ABA Techshow

- Content Management Corporation

Technology Consultant

- Solutions in Software - CaseManagerpro
- TechLaw, Inc.

Telephone Services/Cellular Communication

- Sprint

Training/Services/Videos/Tapes

- Prism Innovative Resources

Trial Support

- LegalLink Chicago
- Lex Solutio Corporation
- Prism Innovative Resources

Website Development

- NextClient

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CaseShare Systems

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Cowles and Thompson

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Echelon Systems Inc.

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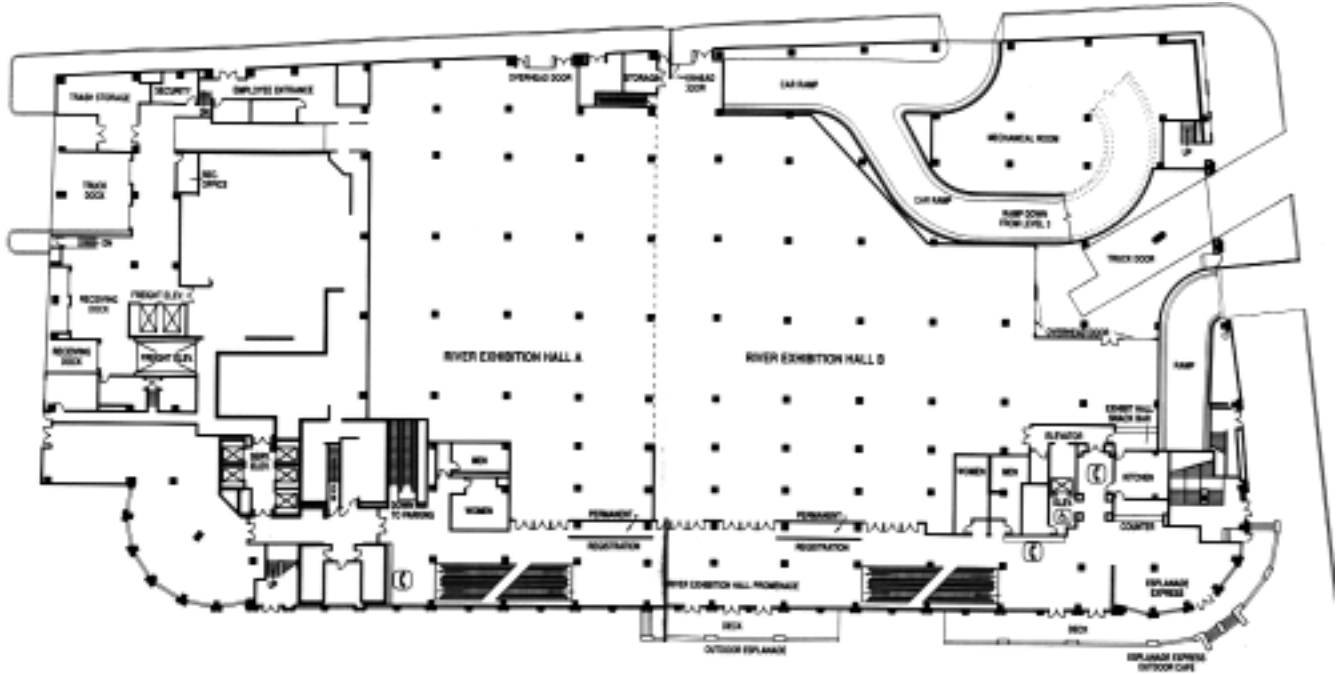
Reid Trautz

Director LAP
The District of Columbia Bar

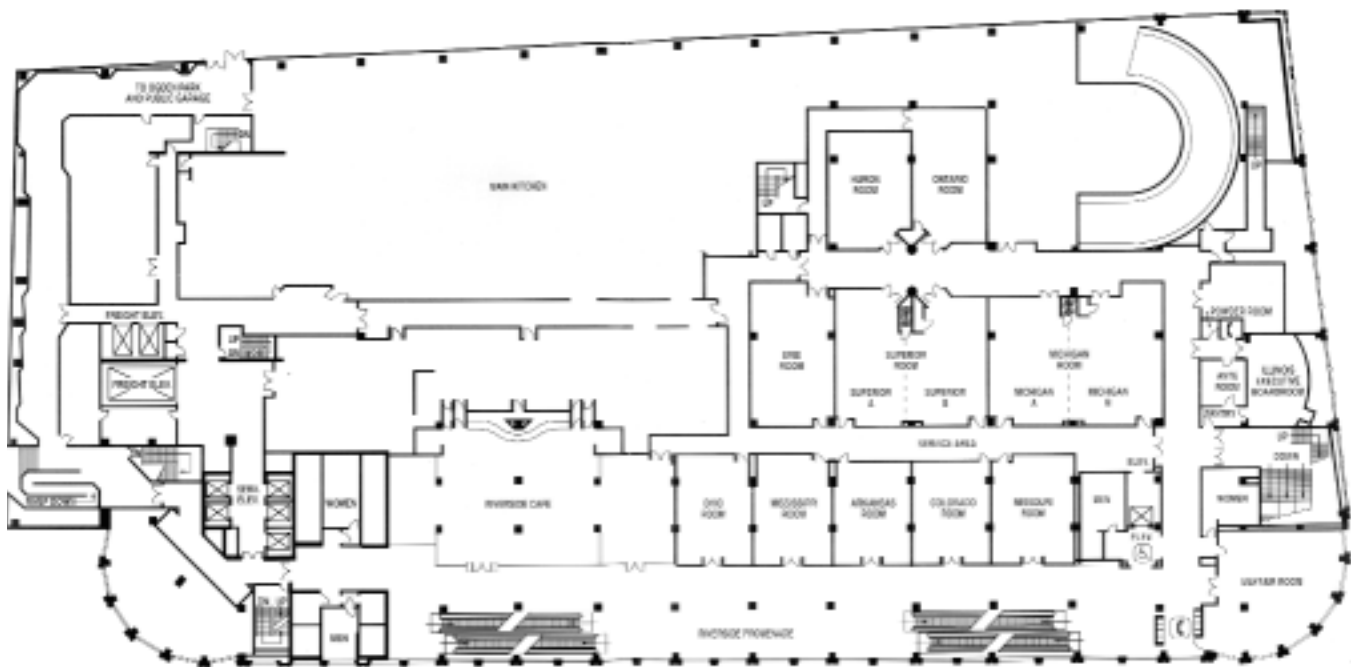
Mike Wilens

President
West

LEVEL 1 - Exhibit Hall and Registration (Please see detailed floor plan, page 34)



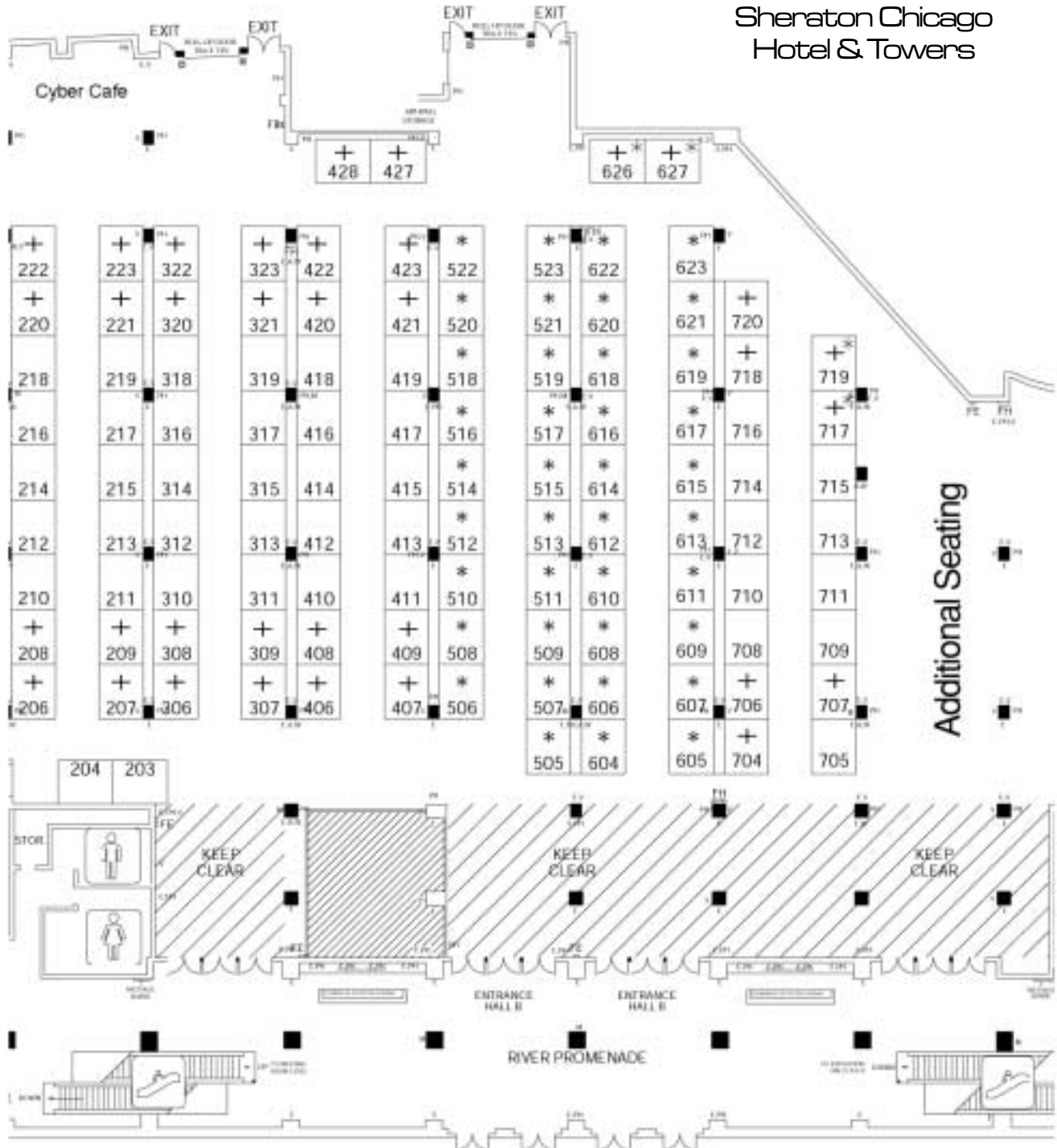
LEVEL 2 - Product Showcases



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March 25-27, 2004

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Hotel & Towers



Alumni Computer

LexisNexis